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Your opportunity to engage with the most important gathering of influential physician leaders of all specialties and disciplines seeking to transform healthcare.

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2026 Sponsorship Prospectus AAPL Annual Leadership Conference

Oct. 22-24, 2026

Westin Kierland Resort & Spa
Scottsdale, AZ

Why Sponsor The 2026 Annual Leadership Conference?

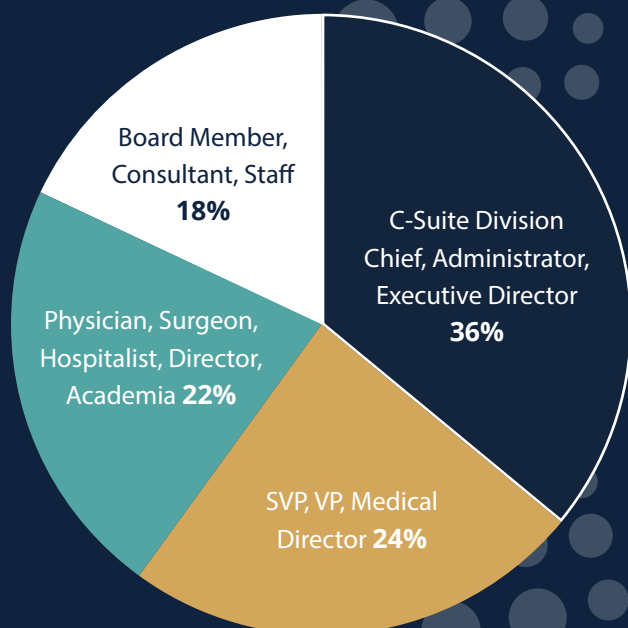
Connect With Healthcare's Most Influential Leaders

- 800+ physician leaders including CEOs, CMOs, C-Suite executives, and medical directors
- Access to decision makers from hospitals, health systems, academic medical centers, and group practices
- 50,000+ physicians in AAPL's extended network for year-round brand visibility

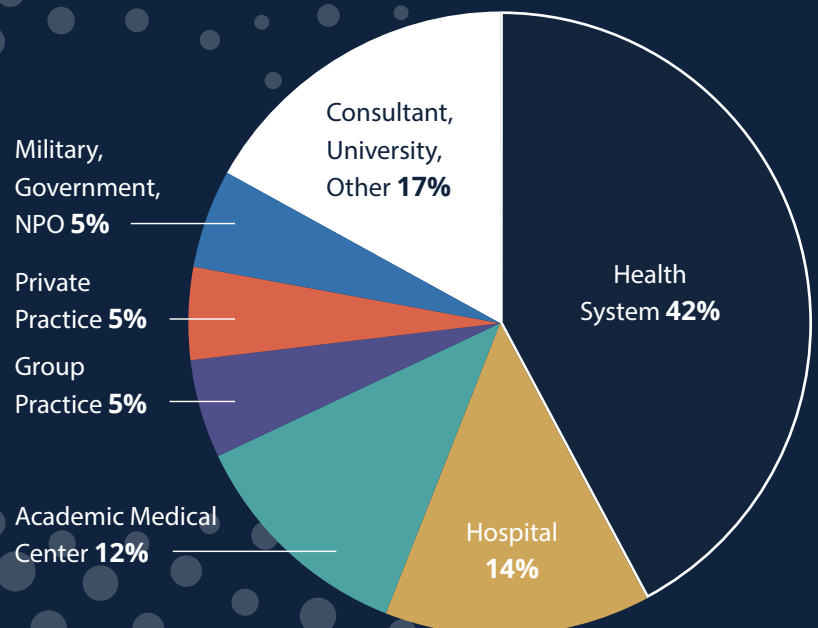
Proven ROI & Measurable Results

- 9+ hours of dedicated exhibit time for meaningful connections
- Lead capture technology with QR code scanning and analytics
- Post-event reporting with detailed metrics and engagement data
- Multiple touchpoints across pre-event, on-site, and post-event communications

Attendees by Title



Attendees by Organization Type



The Business Case for Sponsorship

Why Healthcare Leaders Choose AAPL Events

Decision-Making Authority

60% of attendees hold C-suite or VP-level positions with direct purchasing power

Active Seekers

Attendees come specifically looking for solutions to transform their organizations

Relationship Building

Extended networking opportunities create deeper connections than traditional marketing

Year-Round Value

Your investment extends beyond the conference through AAPL's 50,000+ member network



Your Competition Is Already Here

Leading healthcare companies recognize AAPL as the premier venue for reaching physician leaders. With limited sponsorship opportunities available, securing your position early ensures your message reaches this influential audience while your competitors are left outside.

What Sets AAPL Apart

Exclusive Focus

The only major conference dedicated exclusively to physician leadership development

Quality Over Quantity

Intimate setting of 800+ leaders ensures meaningful conversations, not crowded exhibits

Content-Rich Environment

Attendees are engaged in learning, making them receptive to innovative solutions

Trusted Platform

50+ year legacy of excellence in physician leadership education

Beyond Traditional ROI

While we track leads and engagement metrics, AAPL sponsorships deliver intangible benefits:

Brand Positioning

Among healthcare's most influential leaders

Thought Leadership

Opportunities through educational sessions

Strategic Relationships

That develop into long-term partnerships

Market Intelligence

From direct conversations with decision-makers

2026 Sponsorship Prospectus AAPL Leadership Conference

Sponsorship Levels

*20% Discount for First-Time Sponsors through June 30, 2026.

	PLATINUM \$35,500 All Gold benefits + Lunch & Learn + Webinar	GOLD \$22,500 Your Premier Partnership Opportunity	SILVER \$12,500 Essential Visibility & Engagement	BRONZE \$10,000 Essential Visibility Package
CONFERENCE BENEFITS				
Conference passes with full access to all sessions	10	5	3	2
Exhibit space in a high-traffic location	Premium	Premium	Standard	Standard
Lead capture system with licenses	3 Licenses	2 Licenses		
Pre and post attendee list (opt-in basis)	X	X	X	
Post attendee list only (opt-in basis)			X	
BRANDING AND VISIBILITY				
Logo on all pre-conference marketing emails	X	X	X	X
Logo placement on conference website and mobile app	X	X	X	X
Recognition on conference signage as a sponsor	X	X	X	X
Opportunity to host dinner with candidates during live sessions	X			
Social media recognition on AAPL channels	X	X	X	X
Welcome bag insert (sponsor provides)	X	X	X	X
Company listing on mobile app	X	X	X	X
Choice of keynote sponsorship with 1-2 minute welcome to all attendees during keynote	X	X		
Welcome to attendees during panel or keynote	X	X		
Scripted acknowledgment during various breakout sessions and panels	X	X		
Year-round visibility on AAPL website	X	X		
NETWORKING OPPORTUNITIES				
Access to networking events	X	X	X	
Push notifications via mobile app	2	2	1	
THOUGHT LEADERSHIP SESSION				
	\$10,000 Value	\$10,000 Value		
Present on topic of your expertise (approval required)	X	X		
Session listed in official program and mobile app	X	X		
Private breakout room for up to 50 attendees	X	X		
AAPL moderator for Q&A	X			
Push notification to drive attendance	X			
Ability to welcome, speak to, engage with each live and virtual session	X			
ADDITIONAL VALUE				
Opportunity to contribute thought leadership content	X	X		
\$1,000 credit toward additional sponsorship opportunities	X			
Sponsored lunch speaking opportunity	X			

Type of Sponsorship

(for 2026 AAPL Leadership Conference)



Influence & Engagement Sponsorships

Keynote Session Sponsorships

Welcome Keynote Sponsor

\$15,000 (Exclusive)

- 2-minute on-stage introduction opportunity
- Logo on all keynote signage and screens
- 3 additional conference passes

Day 2 Morning Keynote Sponsor

\$12,500 (Exclusive)

- Verbal acknowledgement with slide recognition
- Logo on keynote signage
- Promotional material on seats

Educational Session Sponsorships

Lunch & Learn Session

\$7,500 (6 opportunities - 2 sold)

- Private room dedicated for 1-hour over lunch with 30-minute discussion
- 15-minute Q&A, 15-minute transition time
- Session promotion in AAPL app and conference communications
- Non-CME earning activity

Key Opinion Leader Roundtable

\$7,500 (4 opportunities - 2 sold)

- 45-minute facilitated discussion
- 15 invited senior executives
- Topic of your choice (approval required)
- Private meeting room with breakfast
- Attendee contact information provided

Thought Leadership Session

\$10,000 (6 opportunities)

- Present on topic of your expertise (approval required)
- Session listed in official program and mobile app
- Private breakout room for up to 50 attendees
- AAPL moderator for Q&A
- Push notification to drive attendance

Other Sponsorships

Convocation & Award Ceremony Sponsor

\$10,000 (Exclusive)

- Verbal acknowledgement with slide recognition
- Logo on keynote signage
- Full page ad in Convocation program

Networking Sponsorships

Welcome Reception Sponsor

\$5,000 (Exclusive)

- Logo on all reception signage
- Specialty cocktail naming rights
- Welcome remarks opportunity (2 minutes)
- Push notification promotion

Meal Sponsorships (Breakfast & Lunch available each day - 6 opportunities total)

\$2,500 (each)

- Logo on meal function signage
- Your material on tables in dining area
- Push notification to attendees

Private Executive Dinners (Unlimited Opportunities)

\$5,000

- AAPL manages invitations to your specifications
- 15 senior executive guests
- You manage dinner logistics and costs
- Attendee list provided post-event

Technology Sponsorships

Wi-Fi Sponsor

\$5,000 (Exclusive)

- Custom WiFi password
- Logo on all WiFi signage
- Recognition in app and communications

Mobile App Sponsor

\$3,500 (Exclusive)

- Logo on app splash screen
- Banner ad placement
- Push notification capability

Charging Station Sponsor

\$2,500 (2 Available)

- Branded charging lockers in high-traffic areas
- Digital screen for rotating content

Branding Opportunities

Welcome Bag Sponsor

\$5,000 (Exclusive)

- Co-branded bags (your logo + AAPL)
- Distribution to all 800+ attendees
- All Bronze benefits included

Professional Headshot Station

\$5,000 (Exclusive)

- Branded photo station, your logo on signage and in-app
- Complimentary headshots delivered post-event

Hand Hygiene Station

\$7,500 (Exclusive)

- Branded hand station station in high-traffic areas

Kierland Keycards

\$10,000 (Exclusive)

- Logo on guest hotel room keycards

Floor Decals

\$2,500 (3 per sponsorship)

- Decals placed in high traffic areas

Activity Sponsorships

AAPL Golf Outing

\$15,000 (Exclusive)

- Logo on welcome and directional signage
- Sponsorship recognition at Sunset Social awards
- Opportunity to distribute branded items
- Push notification to attendees

Pickleball

\$10,000 (Exclusive)

- Logo on welcome and directional signage
- Sponsorship recognition at Sunset Social awards
- Opportunity to distribute branded items
- Push notification to attendees

Sound Bath

\$5,000 (Exclusive)

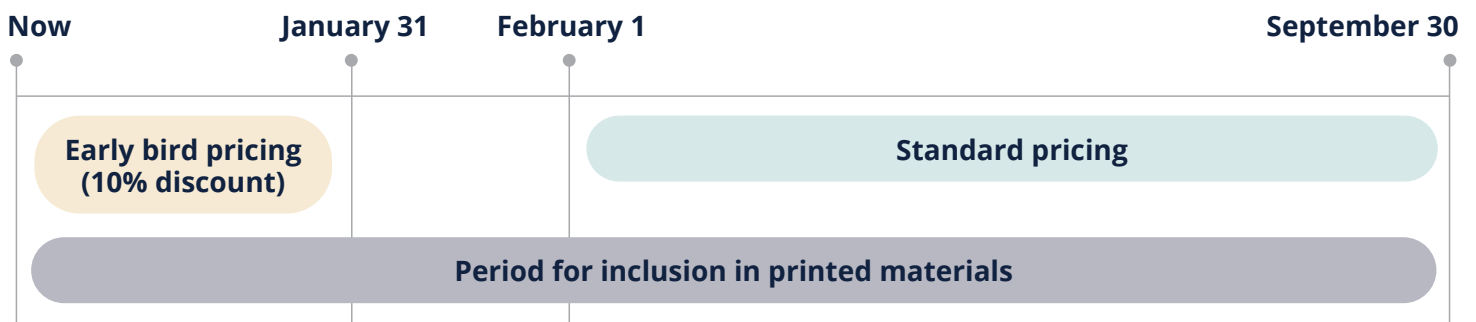
- Logo on South Bath signage
- Opportunity to distribute branded items
- Push notification to attendees





Commitment & Next Steps

Sponsorship Timeline



What's Included in Every Sponsorship

- Dedicated sponsor success manager
- Pre-event planning consultations
- On-site support team

How to Secure Your Sponsorship

- Select your desired level and add-ons
- Contact our sponsorship team for availability
- Execute agreement and submit initial assets
- Begin pre-event activation planning

Contact Information

For Sponsorships, Exhibiting
& Advertising Information

PAUL ALPER, SENIOR ADVISOR TO AAPL

PAUL@NEXT-LEVELSTRATEGIES.COM

843-870-4801

PHYSICIANLEADERS.ORG/CONFERENCE

The American Association for Physician Leadership (AAPL) is the premier professional organization providing leadership development, education, and management training exclusively for physicians. Founded in 1975, AAPL has empowered more than 300,000 physicians develop the skills needed to lead in today's rapidly changing healthcare environment.